



BAY AREA  
AIR QUALITY  
MANAGEMENT  
DISTRICT

## BAAQMD GMP Year 2 Truck Project FAQ

### *Project ranking and next steps*

The Bay Area Air Quality Management District (BAAQMD) has posted the CARB-approved rank list for the Goods Movement Program (GMP), Year 2 Truck Program on our website: (PDF link: [http://www.baaqmd.gov/~media/Files/Strategic%20Incentives/Goods%20Movement%20Docs/2011\\_10-5\\_G08GMBT1%20Ranked%20List.ashx](http://www.baaqmd.gov/~media/Files/Strategic%20Incentives/Goods%20Movement%20Docs/2011_10-5_G08GMBT1%20Ranked%20List.ashx))

All Year 2 applicants were notified by email to check the list to assess their likelihood of receiving funding this year. Pre-inspection of the top 200 projects on the rank list will begin in October 2011 and continue through the end of the year, in preparation to contract eligible projects that meet all Program requirements. Funding is available for approximately 160 truck projects and as projects “fall out” funds will be assigned to the next project in rank order until funds are exhausted. If additional funds become available during the funding cycle (2011-2012), these will also be assigned in rank order.

### Frequently Asked Questions

#### **My truck appears on the top 160 projects on the rank list. Does that mean I am guaranteed funding?**

No. Appearance anywhere on the rank list means that at the time of ranking, projects met the basic eligibility criteria and Program requirements, and had completed all required steps for the application stage. Until pre-inspection and final review of air quality violations, DMV registration and similar requirements has been completed, a truck could still be found ineligible. If the truck passes pre-inspection and final reviews, it is nearly certain to be funded but until the Grant Agreement for the project is fully-executed (meaning the owner and Air District sign the contract), an award cannot be “guaranteed.”

#### **I applied but my truck does not appear on the rank list, what happened?**

From May to August 2011, BAAQMD staff reviewed applications and communicated with truck owners to identify all eligible trucks for the Program. If your proposed project was found not to meet the Program requirements or eligibility criteria, it does not appear on the rank list. All eligible projects were submitted for ranking consideration.

#### **My truck appears well below the top 200 trucks on the rank list. Does this mean I definitely will not get a grant?**

Currently, there is funding for approximately 160 trucks. If projects fall out, we estimate that up to 200 trucks could be considered from the list. If the Air District receives additional funding for truck projects, this rank list will be used to identify trucks matching requirements of a new funding source. Your truck could be considered for another program. If your truck is ranked well below 200, you might consider applying to another truck grant program. At BAAQMD, the Voucher Incentive Program ([www.baaqmd.gov/VIP](http://www.baaqmd.gov/VIP)) and Carl Moyer Program ([www.baaqmd.gov/moyer](http://www.baaqmd.gov/moyer)) may be able to fund the project. Please visit these websites for more information

#### **Why did my truck rank so low on the list?**

Many factors go into the project ranking. Projects with older, high mileage trucks that are proposing the purchase of trucks with the cleanest new equipment tend to rank the highest. Projects that have trucks that are not as old, with lower mileage or proposing less-clean new equipment will rank lower.

#### **If my truck ranked high on the rank list, can I go ahead and place an order for the new equipment?**

No. Until a Grant Agreement has been fully-executed (meaning signed by the owner and the Air District) and start-work letter for the project is issued by BAAQMD, any equipment ordered or purchased is disqualified to receive grant funding. There is plenty of time to complete Year 2 projects: the initial project completion deadline is October 31, 2012.

**What is involved in pre-inspecting a truck?**

Statewide Program guidelines require the Air District to verify information such as the VIN, GVWR, engine serial number, etc., for each project truck. BAAQMD inspectors contact the owner, arrange an inspection appointment, complete a form and take photos to capture the required information and submit these materials to the Analyst handling the project. The Analyst reviews this information and confirms that all Program requirements are met. The Analyst also reviews requirements like outstanding air quality violations, proper DMV registration, etc. to ensure that the truck is eligible, and if everything is ok, the project will move to the contracting stage. After a truck is inspected, the owner may not hear from our staff for several weeks. This is the normal administrative time to prepare for contracting.

**How are inspection appointments scheduled? Should I call your office to schedule?**

No. Office staff cannot schedule pre-inspections since inspectors manage their own schedules in the field. Office staff can answer general questions about the inspection process but for answers about a specific inspection, contact the inspector who calls you. Pre-inspections will begin in October and continue through the end of 2011. Inspectors work from an approved project list and cannot accommodate requests to “skip line” to speed up a specific inspection, or to inspect trucks not included on the approved list. Inspectors will try to group all of an owner’s approved trucks into one appointment if possible. Generally, inspections take place at the Hayward Executive Airport, Hayward CA, although alternate locations in the Bay Area may be used. District inspectors cannot conduct inspections outside our air basin (9-county Bay Area).

**What happens if I miss my pre-inspection appointment?**

Contact your inspector as soon as possible. If you know in advance that you will miss your appointment, please let the inspector know before the appointment so that they can schedule another inspection. Truck owners who repeatedly no-show for inspections can be “failed” for pre-inspection and dropped from the Program.

**How do I know if a contract will be issued for my truck?**

BAAQMD expects to contract between November 2011-January 2012. If your truck passes pre-inspection and is found to be eligible and to meet all Program requirements, the Analyst who helped with your application will email a Grant Agreement (contract) to you. Print and sign two wet-ink originals of the contract and complete & sign the enclosed W-9 Form and return these items by mail to our office: [BAAQMD/GMP, 939 Ellis Street, San Francisco CA 94109](#). We do not encourage Grantees to hand-deliver materials to our building since security guards are unable to accept packages. Please use the mail for returns: do not give signed contracts to your truck dealer, an inspector or other individual expecting them to be delivered to our office.

**Can I substitute a different project truck instead of the one that was applied for or contracted?**

No. Only the trucks appearing on the rank list are eligible for funding. If the project truck becomes inoperable (i.e., wrecked, engine fails), the application/ grant for that truck will be cancelled. Please inform BAAQMD within 30 days of any change to the project truck so that modifications can be made or funds can be reassigned to another project.

**How long do I have to decide whether I want to contract for the project or not?**

Grantees are expected to return their signed Grant Agreements within ten (10) business days, but if you are uncertain, discuss your concerns with the Analyst for your project. Sometimes, it is better to go ahead and contract the project and then, let BAAQMD know that you do not want to do the project or that you wish to withdraw (“drop”) some of the contracted trucks. The sooner you can decide this, the easier it will be for BAAQMD to reassign unused grant funds to another project. BAAQMD will ask the status of your project after 4-6 months so that we can reassign any funds Grantees do not plan to use.

**Since applying for the project, I have decided not to use the filter vendor or truck dealer who provided the original quote. Can I change vendors?**

Yes, you can change vendors and even change the truck make or retrofit device for the project, but in no case will a less-clean engine or filter be approved for your project. Even if you change to equipment that is cleaner than what

was proposed in the application, the grant award will not be increased. BAAQMD staff must approve any changes to proposed equipment and must approve the equipment you plan to purchase prior to the order being placed for the project. This will help you and your vendor avoid problems that would cause the grant to be forfeited. It is best to make vendor or equipment changes prior to signing the Grant Agreement so that changes can be reflected properly in the contract.

### **...More information about project changes**

Please be reminded that only a few types of changes are allowed for GMP Year 2 projects:

- The new engine of a replacement truck must be CARB-certified to a NOx level equal to or cleaner-than that proposed in the application, for example: a proposed 0.5 g/bhp-hr NOx project could change to 0.2 g/bhp-hr but not to 1.2 g/bhp-hr. In any case, the award will not be increased.
- Changing to a PM-only filter from NOx filter project (Cleaire Longview) requires prior approval by BAAQMD; start-work order will be suspended pending re-ranking.
- Drayage (port) truck replacement projects are allowed only the 0.2 g/bhp-hr engine standard and there is no retrofit option for port trucks.
- The weight class (Class 7: 26,001-33,000lbs; Class 8: 33,001lbs+) of the old and new trucks for replacement projects must remain the same, for example, a Class 7 cannot replace with a Class 8 truck.
- The ownership of a truck can only change within limited circumstances and with prior approval by BAAQMD. This requires changes in the Grant Agreement to be re-executed.
- If ANY information about a project truck changes, the Grantee is required to notify the Air District promptly. Changes that violate the Grant Agreement or Program requirements will not be approved.
- Continuous CA registration is required for all project trucks. Only trucks contracting for 90% CA operation may register with CA-base plated IRP. No project trucks are allowed to register with dual plates or out-of-state plates. Grant award for applications at 90% CA operation will not be increased if the owner later decides to operate the truck 100% in CA.

### **Can I waive the warranty cost on the replacement truck I am buying?**

No. For any truck participating in the program, the minimum warranty is 1-year, 100,000 mile major component engine warranty that covers parts and labor. Used truck projects may need to purchase a separate warranty through their dealer; new trucks come with a warranty that exceeds this requirement.

### **Can I buy a used truck instead of a newly manufactured one for this program?**

Yes, as long as the truck and engine match the description of your contracted project, for example, the same weight class and engine NOx level. For a used Class 8 (33,001lbs+) truck, the truck must have less than 500,000 miles on the odometer at the time of purchase and for a used Class 7 (26,001-33,000lbs) truck, the odometer must read 250,000 miles or less at the time of purchase.

Questions about the program that are not answered by the information found on the Program's website, can be directed to GMP staff at [grants@baaqmd.gov](mailto:grants@baaqmd.gov) or 415/749-4994 (option 1).